



Elonroad

Making electric cheaper than diesel

Change

Emission limits force logistic hubs to go electric

▶ Main driver

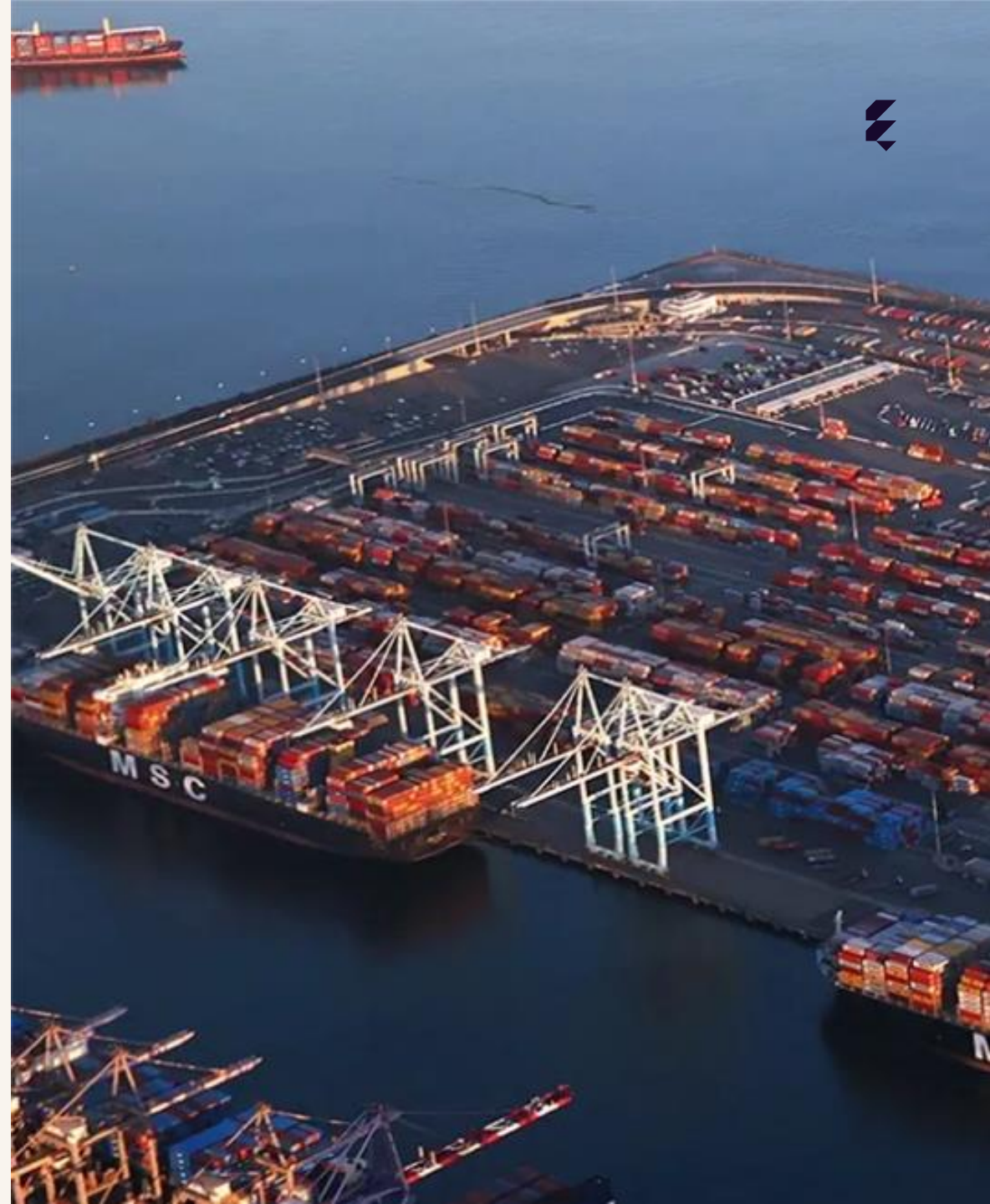
Emission and air quality regulations,
ban for ICE 2035

▶ Additional drivers

Tax incentives, lower cost of capital
and cheaper maintenance

Trend:

From 1 million EVs in 2025
to 12 million in 2035.





Switching to EVs increases costs

- ▶ Increases operational downtime
- ▶ Requires 9% additional space
- ▶ Unmanageable grid peaks



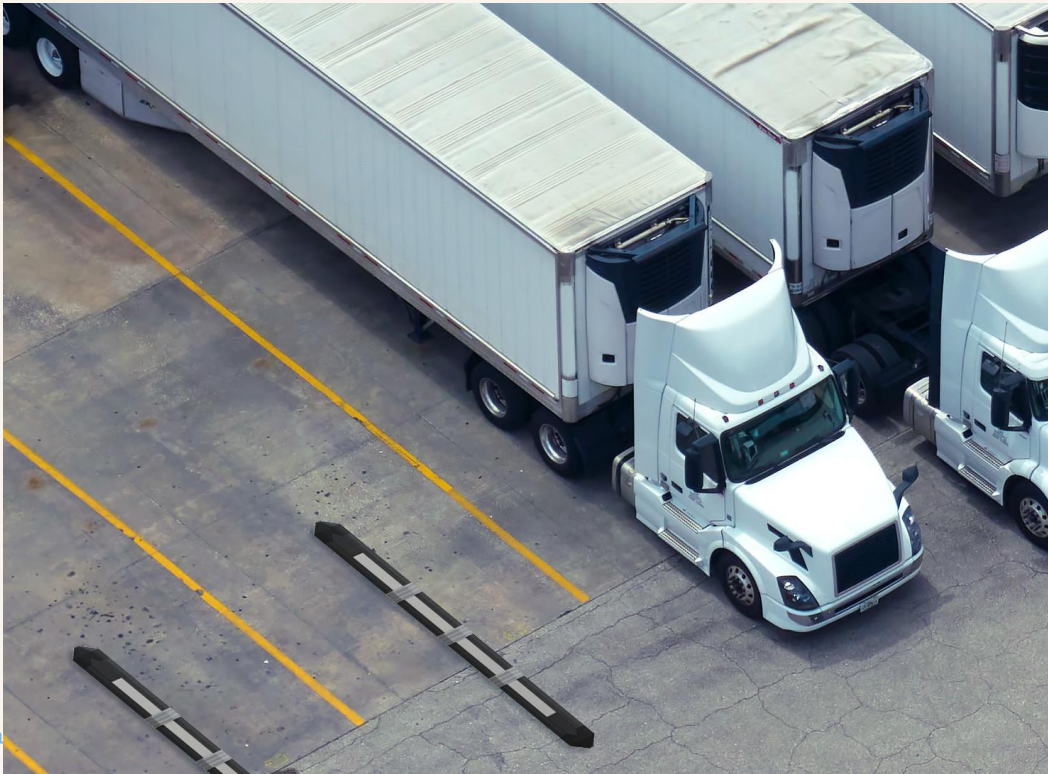
Solution



Charging vehicles *standing still*

Stationary charging up to

150 kW



Charging vehicles *on the move*

In motion charging up to

350 kW



Our value proposition



Cheaper than Diesel

Total cost of ownership (TCO) normalized per terminal tractor



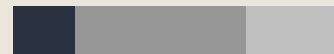
Elonroad electric



0,9 mUSD



Diesel



1,0 mUSD



Cable Charging electric




1,1 mUSD

■ Vehicle cost ■ Down-time cost ■ Charging infrastructure cost ■ Energy ■ Maintenance



Closing new deals fast

Ports




Current deal size	Full potential
1,6 mEUR	10 mEUR

 Oslo

 Kalmar

Ports terminal operators in negotiation
+3 of top #10 worldwide

Logistics



Current deal size	Full potential
0,8 mEUR	3,3 mEUR

 elis

 martin&servera

Logistics companies in negotiation
+12 large Nordic players

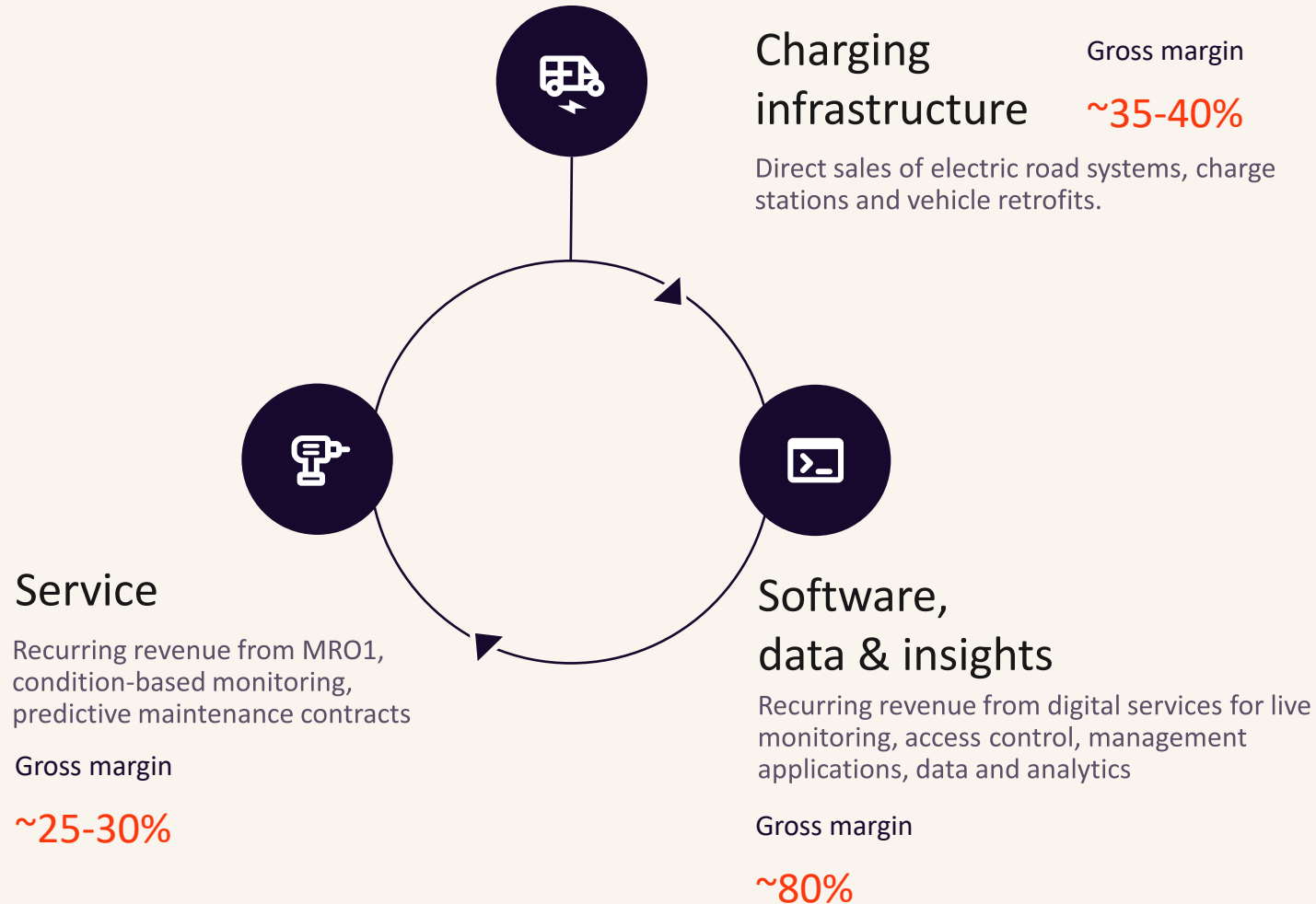


Total order value last
12 months

8 mEUR



Multiple Revenue Streams → Strong Growth Plan



120% CAGR over 3 Years

2025 revenue: 6 mEUR

2028 revenue: 75 mEUR

An ambitious yet conservative plan with strategic market-entry pricing and improved gross margin over time



Raising 8 mEUR and looking for partnerships

Asset light approach – investing in expansion not capex to ensure runway of up to 24 months

Revenue, expansion and financial stability

4 mEUR

There is a need for speed to be the winning solution. We will:

- build commercial capabilities & team to expand customer footprint internationally
- engage & invest in partnerships (i.e. fleet operators, OEMs)
- implement offtake agreements to align on shared strategies with customers/partners to enable growth
- strengthening financial position including loan repayment

Operations and working capital

2 mEUR

To cater for scale and market expansion, we will:

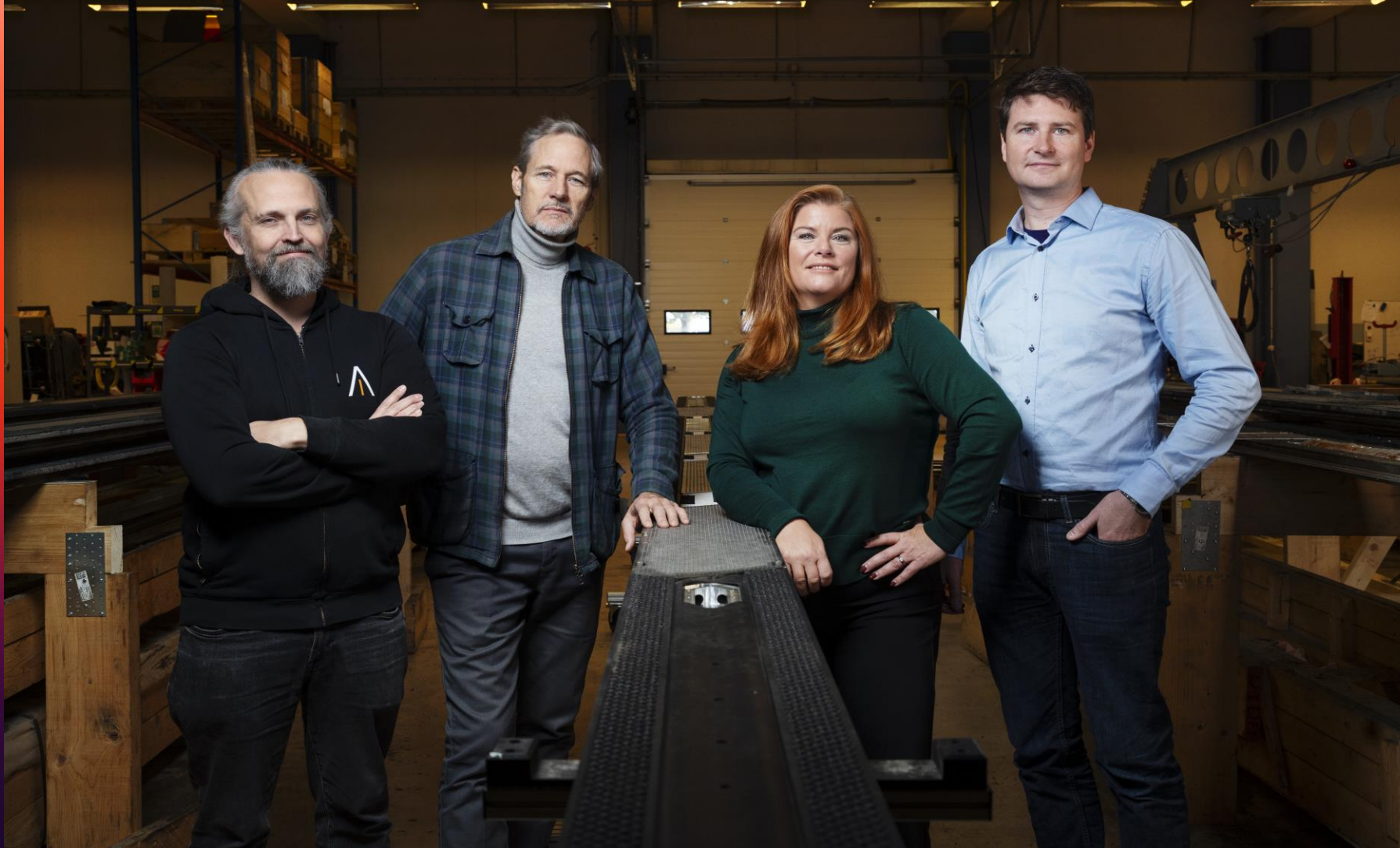
- augment capabilities via partners to secure effective & robust production, and geographic supply chain
- further build high-skill engineering & customer success team
- Establish partnerships for delivery, installation and service for each local market

Product development

2 mEUR

Technology readiness level achieved. Next, we will focus on:

- product stability
- enabling industrialization for scaling reducing cost
- needed product certifications (CE/UL)



Kim Svedmark

Co-founder & Wizard of Solutions

Solution Architect with extensive experience since the days of Framfab

Dan Zethraeus

CTO & Founder

Educated engineer with background in creative industries

Karin Ebbinghaus

CEO & Co-founder

LLM, MBA. impact investing & cross-border M&A transactions

Andreas Sörensen

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We are momentum.
Join us in connecting goods and
people seamlessly.

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